

## Message Text

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PAGE 01 STATE 145778  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 CIAE-00 EB-08 INR-10 LAB-04  
NSAE-00 PA-01 SIL-01 ICA-11 /048 R

DRAFTED BY COM/BEWT/OEWCA/EEAD/SPORTER/SS  
APPROVED BY EUR/CE:WWOESSNER  
COM/BEWT/OEWCA/EEAD/SLOTARSKI  
COM/BEWT/OEWCA/AJENKENS  
COM/BEWT/TPD/BTHOMPSON  
COM/BEWT/OEWTD/JEMURRIN  
STATE/EUR/CE/VGRAY

-----122266 082203Z /21

P R 082044Z JUN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY BERLIN PRIORITY  
INFO AMEMBASSY BONN  
AMEMBASSY VIENNA  
USMISSION USBERLIN

C O N F I D E N T I A L STATE 145778

E.O. 11652: GDS

TAGS: BEXP, EEWT, GE

SUBJECT: 1978 LEIPZIG FALL FAIR

REF: (A) STATE 143023; (B) BERLIN 3806; (C) STATE 140362  
(NOTAL)

1. IN VIEW OF REQUEST MADE REFTEL (B), BEWT IS MAKING  
ANOTHER EFFORT TO RECRUIT FIRMS FOR USDOC'S EXHIBITION AT  
THE LEIPZIG FALL FAIR. IN ADDITION, OTTMAR OF THE US-GDR  
TRADE AND ECONOMIC COUNCIL HAS BEEN ASKED TO DO WHAT HE  
CAN TO PERSUADE APPROPRIATE MEMBERS OF THE COUNCIL TO  
PARTICIPATE IN THE U.S. EXHIBITION, IN ADDITION TO HAVING  
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THEIR OWN STANDS AT THE FAIR.

2. GDR OFFICIALS HAVE NOT, REPEAT NOT, BEEN INFORMED  
THAT RECRUITING IS IN TROUBLE OR THAT CANCELLATION OF  
THE USDOC EXHIBITION IS STILL A POSSIBILITY.

3. BEWT WOULD APPRECIATE ANY SUPPORT EMBASSY BERLIN CAN

PROVIDE TO ASSIST RECRUITMENT EFFORTS, INCLUDING  
SUGGESTIONS OF APPROPRIATE FIRMS WHOSE EAST-WEST TRADE  
OFFICES ARE BASED IN THEIR EUROPEAN SUBSIDIARY  
HEADQUARTERS. PLEASE PROVIDE NAME(S) OF SUCH COMPANIES

AND OF RESPONSIBLE CORPORATE OFFICIAL(S) TO HENNING  
VONTILLIUS IN VIENNA AT THE TRADE DEVELOPMENT SUPPORT  
OFFICE (TELEX 7-6103 FOR HIS FOLLOW-UP ON THOSE HE HAS  
NOT ALREADY CONTACTED.

4. STATUS OF RECRUITMENT AS OF C.O.B. JUNE 6: FOUR FIRMS  
(DUPONT, GULF, CHEMTEX, AND POLKADOT MANUFACTURING AND  
TRADING COMPANY) HAD CONTRACTED FOR EIGHT BOOTHS,  
CHEMTEX HAD VERBALLY COMMITTED FOR A SECOND BOOTH, AND  
TWO FIRMS (PARKER HANNIFIN AND STANDCO) HAD VERBALLY  
COMMITTED FOR A TOTAL OF TWO, POSSIBLY THREE BOOTHS. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE FAIRS, EXHIBITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE145778  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BEWT/OEWCA/EEAD/SPORTER/SS  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780240-0377  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780680/aaaacqwe.tel  
**Line Count:** 78  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 5cae468d-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 143023, 78 BERLIN 3806, 78 STATE 140362  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 27 jul 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2433786  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** 1978 LEIPZIG FALL FAIR  
**TAGS:** BEXP, EEWT, GC, US  
**To:** BERLIN  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/5cae468d-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014